

client:
THE STRUCTOR
GROUP

industry:
COMMERCIAL
CONSTRUCTION

summary:

SwordPoint's solution has become the cornerstone of The Structor Group's technology initiative. Safety procedures are now processed and documented with photos daily and are web accessible.

The company has seen workmans' comp rates come down and has been able to take advantage of State of Georgia Technology Training Tax Credits to help pay for some of the software and training.

"We wanted a software to rally around that was catered to our specific needs," said Stratton. *SwordPoint has done just that.*

contact:

404.475.1207
sales@swordpointservices.com
www.swordpointservices.com



SWORDPOINT

Cornerstone of General Contractors Safety Initiative is Technology

a case study

CHALLENGE

When The Structor Group set forth on a company-wide technology initiative called "Build Smarter" they needed to surround themselves with technology partners that would cater to their specific needs. With safety as a top priority, they were in search of ways to help reduce risk on job sites and lower insurance premiums. The company had been the subject of a fraudulent workers' compensation claim and needed a better way to document incidents.

The Structor Group also needed a partner that would provide a solution that could be easily adopted and used by employees who were not tech savvy. They expected a learning curve for many of their employees in the field who were not accustomed to using technology on the job site.

SOLUTION

SwordPoint's innovative software was already configured to record incident details, daily logs and tool box talks in a quick and efficient manner via tablet. It was a priority that the solution create value by helping lower insurance rates over time. SwordPoint worked directly with The Structor Group's insurance agency to help determine and integrate data collection fields the company needed to gather to document incidents and to help protect itself from rising rates.

BENEFITS

SwordPoint "gives our field staff an easy way to track safety on jobsites and to share knowledge on safety with the subcontractors," says Jeff Stratton, president of The Structor Group. Safety information and photos are now gathered in the field each day and are available for review on the job site and by management in the office. Clients can also access the information in real time. Stratton says, "we have set it up for clients to log in and track safety on their jobsites. They love this feature."

Stratton also believes the software has helped his employees become more tech savvy. SwordPoint's simple to use interface has helped build confidence in our employees' ability to use technology in the field. Use of the technology has also helped employees feel empowered leading to a stronger sense of responsibility and ownership.

The ability to automate safety and human resource procedures on the jobsite has helped increase managements visibility and employee accountability. It allows The Structor Group to identify areas of risk or improvement.